| (Expressed in thousands) |  |  |
| :---: | :---: | :---: |
| REVENUES | 2018 | 2017 |
| Premiums earned | \$524,287 | \$526,695 |
| Investment income earned | 154,340 | 141,331 |
| Net realized investment gains | 4,321 | 30,667 |
| Other income | 623 | 448 |
| Total revenues | \$683,571 | \$699,141 |
| EXPENSES |  |  |
| Claims | 163,454 | 204,209 |
| Loss adjustment expenses | 57,328 | 82,557 |
| Underwriting and other expenses | 117,510 | 106,497 |
| Total expenses | \$338,292 | \$393,263 |
| Income before dividends | 345,279 | 305,878 |
| Dividends to policyholders | 159,939 | 160,094 |
| Net income | \$185,340 | \$145,784 |
| SURPLUS |  |  |
| Balance at beginning of period | \$1,889,500 | \$1,644,588 |
| Net income | 185,340 | 145,784 |
| Change in net unrealized investment gains (loss) | $(66,018)$ | 116,713 |
| Change in nonadmitted assets | $(3,453)$ | $(18,412)$ |
| Prior accumulated postretirement benefits | 612 | 827 |
| Balance at end of period | \$2,005,981 | \$1,889,500 |

